



UNITED STATES DEPARTMENT OF EDUCATION
WASHINGTON, D.C. 20202

January 1990

GEN-90-5

Dear Colleague:

Enclosed is the 1990 Winter Training Calendar, which lists student financial aid training offered by state agencies, professional associations, and other student aid-related organizations. These calendars are sent three times a year to financial aid administrators, fiscal officers, and TRIO directors at all participating Title IV schools.

The calendar lists training sessions that will be conducted around the country during the months of January through April 1990. Further information on these and similar activities that may be scheduled at later dates may be obtained from the contact listed for a given session or from the sponsoring associations and agencies.

We strongly encourage you to take advantage of all training activities that will assist your institution in the effective management of student assistance programs. We are pleased to provide these calendars through the cooperation of the agencies, associations, and organizations involved.

We hope that this information will be useful to you in your staff development efforts.

Sincerely,



Roberta B. Dunn
Deputy Assistant Secretary for
Student Financial Assistance



William L. Moran
Director, Student Financial
Assistance Programs

Enclosure

WINTER TRAINING CALENDAR

| Training Session | Location | Date | Audience | Cost* | Contact Person |
|-------------------------------------|-----------------|---------|--------------|-----------|---------------------------------|
| JANUARY | | | | | |
| ACT Services Workshop | Las Vegas, NV | Jan. 4 | All F.A.A.'s | No Charge | Nancee Langley (916)361-0656 |
| ACT Services Workshop | Reno, NV | Jan. 5 | All F.A.A.'s | No Charge | Nancee Langley (916)361-0656 |
| CSS Delivery System & N.A. Workshop | Jamesburg, NJ | Jan. 9 | All F.A.A.'s | No Charge | Pam Erney (215)387-7600 |
| CSS Delivery System & N.A. Workshop | South Bend, IN | Jan. 9 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | St. Louis, MO | Jan. 9 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | Spokane, WA | Jan. 9 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Dekalb, IL | Jan. 10 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | Springfield, MA | Jan. 10 | All F.A.A.'s | No Charge | Mike Bartini (617)890-9150 |
| CSS Delivery System & N.A. Workshop | Takoma, WA | Jan. 10 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |

*See Page 8 for explanation of cost listings

Winter Training Calendar
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| Training Session | Location | Date | Audience | Cost* | Contact Person |
|-------------------------------------|--------------------|---------|--------------|-----------|--------------------------------|
| CSS Delivery System & N.A. Workshop | Minneapolis, MN | Jan. 11 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | Boise, ID | Jan. 11 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Augusta, ME | Jan. 11 | All F.A.A.'s | No Charge | Mike Bartini (617)890-9150 |
| CSS Delivery System & N.A. Workshop | Phoenix, AR | Jan. 12 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Wilmington, NC | Jan. 16 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Fredericksburg, VA | Jan. 17 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Salt Lake City, UT | Jan. 17 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Denver, CO | Jan. 18 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Gainesville, FL | Jan. 18 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Bloomington, IN | Jan. 18 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |

*See Page 8 for explanation of cost listings

Winter Training Calendar
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| Training Session | Location | Date | Audience | Cost* | Contact Person |
|---|-------------------|------------|------------------------------------|--------------|--------------------------------|
| CSS Delivery System & N.A. Workshop | Portland, OR | Jan. 19 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| NACUBO/NASFAA Loan Management & Collection Training | New Orleans, LA | Jan. 21-24 | All F.A.A.'s Coll. & Bus. Officers | \$345/ \$445 | Millicent Runner (202)861-2526 |
| CSS Delivery System & N.A. Workshop | Charleston, W.VA | Jan. 23 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | Billings, MT | Jan. 23 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Tampa, FL | Jan. 23 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Cleveland, TN | Jan. 23 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Oklahoma City, OK | Jan. 23 | All F.A.A.'s | No Charge | Cindy Parker (512)472-0231 |
| CSS Delivery System & N.A. Workshop | Charleston, WV | Jan. 23 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | Sacramento, CA | Jan. 24 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |

| Training Session | Location | Date | Audience | Cost* | Contact Person |
|-------------------------------------|-------------------|---------|--------------|-----------|-----------------------------|
| CSS Delivery System & N.A. Workshop | Tuscaloosa, AL | Jan. 24 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Covington, KY | Jan. 24 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Tulsa, OK | Jan. 24 | All F.A.A.'s | No Charge | Cindy Parker (512)472-0231 |
| CSS Delivery System & N.A. Workshop | Fort Worth, TX | Jan. 25 | All F.A.A.'s | No Charge | Cindy Parker (512)472-0231 |
| CSS Delivery System & N.A. Workshop | San Antonio, TX | Jan. 26 | All F.A.A.'s | No Charge | Cindy Parker (512)472-0231 |
| CSS Delivery System & N.A. Workshop | Santa Barbara, CA | Jan. 29 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Long Beach, CA | Jan. 30 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Raymond, MS | Jan. 30 | All F.A.A.'s | No Charge | Flora Tommie (404)636-9465 |
| CSS Delivery System & N.A. Workshop | Houston, TX | Jan. 30 | All F.A.A.'s | No Charge | Cindy Parker (512)472-0231 |
| CSS Delivery System & N.A. Workshop | Albuquerque, NM | Jan. 31 | All F.A.A.'s | No Charge | Cindy Parker (512)472-0231 |

Winter Training Calendar
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| Training Session | Location | Date | Audience | Cost* | Contact Person |
|---|-------------------|------------|----------------------------|-----------|--------------------------------|
| FEBRUARY | | | | | |
| CSS Delivery System & N.A. Workshop | Austin, TX | Feb. 2 | All F.A.A.'s | No Charge | Cindy Parker (512)472-0231 |
| CSS Delivery System & N.A. Workshop | San Diego, CA | Feb. 2 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CHEAO Blue Book Training | Arlington, VA | Feb. 4-7 | All B.O.'s | \$350 | Ellen Nolan (202)289-3900 |
| CSS Delivery System & N.A. Workshop | Hayward, CA | Feb. 8 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Mentor, OH | Feb. 8 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | Orange County, CA | Feb. 9 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| SASFAA New Aid Officers Workshop | Louisville, KY | Feb. 11-14 | New F.A.A.'s | \$95/120 | Dr. William Wall (205)269-2700 |
| NATTS Introductory Student Aid Training | Seattle, WA | Feb. 11-15 | Priv. Career Sch. F.A.A.'s | \$395/495 | Michael Bell (202)342-7271 |
| CSS Delivery System & N.A. Workshop | Arcadia, CA | Feb. 14 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |

*See Page 8 for explanation of cost listings

| Training Session | Location | Date | Audience | Cost* | Contact Person |
|---|------------------|------------|---|-----------------|--------------------------------|
| CSS Delivery System & N.A. Workshop | Fresno, CA | Feb. 15 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| CSS Delivery System & N.A. Workshop | Findlay, OH | Feb. 15 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | Chicago, IL | Feb. 21 | All F.A.A.'s | No Charge | Carol Franz (708)866-1700 |
| CSS Delivery System & N.A. Workshop | San Jose, CA | Feb. 16 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| NACUBO/NASFAA Loan Management and Collection Training | Chicago, IL | Feb. 26-28 | All F.A.A.'s, Coll. & Bus. Officers | \$345/ \$445 | Millicent Runner (202)861-2526 |
| MARCH | | | | | |
| NCHELP Default Management Conference | St. Louis, MO | Mar. 18-21 | All F.A.A.'s, & G.A.'s | * | Daphne Kessler (202)547-1571 |
| NACUBO/NASFAA Loan Management and Collection Training | Washington, D.C. | Mar. 26-28 | All F.A.A.'s, Coll. & Bus. Officers | \$345/ \$445 | Millicent Runner (202)861-2526 |
| CSS Delivery System & N.A. Workshop | Honolulu, HA | Mar. 30 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |

*See Page 8 for explanation of cost listings

| Training Session | Location | Date | Audience | Cost* | Contact Person |
|--|------------------|------------|-------------------------------|-----------------|--------------------------------|
| APRIL | | | | | |
| AICS Introductory F.A. Conference | Chicago, IL | Apr. 19-21 | All F.A.A.'s | \$350/ \$525 | Diane Maytum (202)659-2460 |
| CSS Delivery System & N.A. Workshop | Anchorage, AL | Apr. 24 | All F.A.A.'s | No Charge | Janie Galindo (408)452-1400 |
| NATTS Advanced Student Aid Training | Washington, D.C. | Apr. 23-25 | Priv. Career Sch. F.A.A.'s | \$350/ \$450 | Michael Bell (202)342-7271 |

ACRONYM LISTING

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| | |
|---------------|--|
| ACT | American College Testing |
| AICSA | The Association of Independent Colleges and Schools |
| CSS | College Scholarship Service |
| CHEAO | The Coalition of Higher Education Assistance Organizations |
| SASFAA | The Southern Association of Student Financial Aid Administrators |
| NACUBO | The National Association of College and University Business Officers |
| NATTS | The National Association of Trade and Technical Schools |
| NCHELP | The National Council of Higher Education Loan Programs |

Explanation of Cost Listings

- \$145-\$185** Prices separated by a hyphen indicate an approximate price range.
- \$130/\$170** Prices separated by a slash indicate costs for members and non-members, respectively.

* An asterisk in place of a price listing indicates that cost information can be obtained from the listed contact person.

